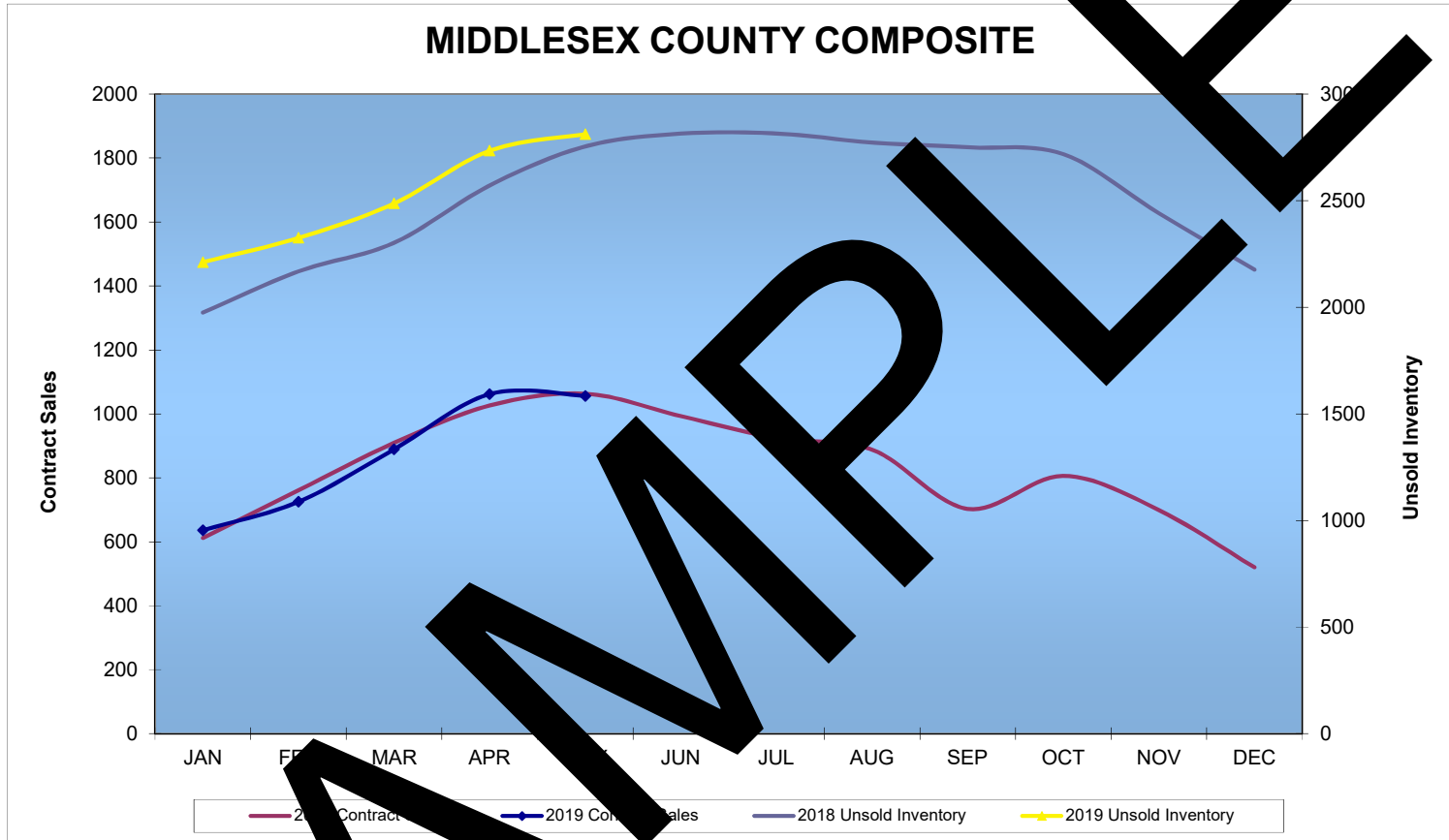


MarketTRAC Monthly Monthly Tracking Performance

MIDDLESEX COUNTY COMPOSITE



		Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
2018	Contract Sales	612	761	909	1026	1063	993	924	888	703	806	699	520	
	Unsold Inventory	1975	2211	2325	2302	2571	2754	2814	2815	2772	2750	2718	2441	2176
	Buyer: Seller Ratio	31/100	31/100	31/100	39/100	40/100	39/100	35/100	33/100	32/100	26/100	30/100	29/100	24/100
	Seller: Buyer Ratio	3 :1	3 :1	3 :1	3 :1	3 :1	3 :1	3 :1	3 :1	3 :1	4 :1	3 :1	3 :1	4 :1
	Mos Supply (Q1)	3.2	3.2	3.0	2.5	2.5	2.6	2.8	3.0	3.1	3.9	3.4	3.5	4.2
	Mos Supply (Q4)	3.5	3.4	3.0	3.0	2.5	2.6	2.7	3.0	3.1	3.3	3.4	3.2	3.2
2019	Contract Sales	636	725	889	1062	1056								
	Unsold Inventory	2211	2325	2486	2734	2811								
	Buyer: Seller Ratio	29/100	31/100	36/100	39/100	38/100								
	Seller: Buyer Ratio		3 :1	3 :1	3 :1	3 :1								
	Mos Supply	3.5	3.2	2.8	2.6	2.7								
	Mos Supply (Q1)	3.5	3.4	3.3	2.6	2.7								